

April 5th 2007

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Dear Paul,

Principal Reseller Group 2007

I have great pleasure in inviting you to once again join our Principal Reseller Group for 2007. As you know, membership of our Principal Reseller Group is strictly by invitation and consists of those Resellers who have achieved either the largest revenues in the past year, made a particular contribution to the overall forward movement of the business or have shown particular commitment to engineering and service excellence.

The purpose of our Principal Reseller Group is to forge closer working relationships with our key business partners – the Principal Reseller Group will meet at least three times during 2007. The format of these meetings is designed to enable our partners to exchange open and honest views with the management team at Inter-Tel so that we may better and more closely match your expectations, hopefully resulting in increased business for both our organisations.

I feel certain that you will enjoy the Principal Reseller Group meetings and I trust that the above is all self explanatory – if however you require any further information please do not hesitate to telephone.

Kind Regards,



Chris Harris
Managing Director
EMEA

